

Five Elms Capital

Entrepreneur-In-Residence

Five Elms Capital, a leading growth equity firm, is looking for Entrepreneurs to join our growing organization. We have a tremendous pipeline of business opportunities, but are in short supply of talent to lead and execute upon growth initiatives. We are highly selective, with an emphasis on smarts, accountability, and integrity. While industry expertise helps, we put a higher value on raw aptitude.

THESIS DRIVEN STRATEGY

We develop theses around where certain industries are going and seek to invest in businesses that will benefit as a result. We don't build technology and aren't competing with Silicon Valley in creating game-changing tech breakthroughs. Rather, we invest and build companies in industries where technology is slowly and subtly disrupting the way business is done, allowing for a better value proposition for the consumer, faster top-line growth, and higher margins.

We provide a support system for Entrepreneurs, providing strategy, ideas, deal flow, capital, technology, business development, technology, recruiting, and mergers and acquisitions.

WHAT WE ARE LOOKING FOR

- 8-18 years of experience in either:
 1. High-growth entrepreneurial environments; or
 2. Larger, best-in-class organizations (yet are frustrated with the inability to rapidly affect change within the organization)
- Someone seeking an environment where they can build a business with long term potential for wealth creation

CASE STUDY

In 2007, we sponsored Spring Venture Group's (www.springventuregroup.com) effort to build a sales and marketing organization focused on customer acquisition for leading financial service providers. Spring believed that technology and transparency would continue to change the way financial products are purchased and developed a business around that premise.

To date, the Company has focused its efforts in legal assistance, health insurance and life insurance. Spring is currently generating more than \$8 million in annualized revenues.

NEXT STEP

If you are highly motivated, have deep operating experience and a strong entrepreneurial spirit, then we'd like to meet you. Please send an email to fc@fiveelms.com.